Class of 2016 – Outcomes at a Glance

- Employed 69%
- Starting Own Business: 2%
- Graduate/Professional School: 8.4%
- Serving in the Military: 0.4%
- Postponing Job Search: 0.8%
- Still Seeking Employment/Continuing Ed: 5.3%
- No Outcome Data Available: 14%

Employment By Function

<table>
<thead>
<tr>
<th>Name</th>
<th># of Grads</th>
<th>% of Grads</th>
</tr>
</thead>
<tbody>
<tr>
<td>Account Management</td>
<td>44</td>
<td>4.1%</td>
</tr>
<tr>
<td>Accounting/Auditing</td>
<td>110</td>
<td>10.3%</td>
</tr>
<tr>
<td>Administrative/Support Services</td>
<td>107</td>
<td>10.2%</td>
</tr>
<tr>
<td>Analyst</td>
<td>88</td>
<td>8.3%</td>
</tr>
<tr>
<td>Business Development/Sales</td>
<td>93</td>
<td>8.7%</td>
</tr>
<tr>
<td>Consulting</td>
<td>25</td>
<td>2.4%</td>
</tr>
<tr>
<td>Finance</td>
<td>116</td>
<td>10.9%</td>
</tr>
<tr>
<td>Hotel/Restaurant/Hospitality</td>
<td>16</td>
<td>1.5%</td>
</tr>
<tr>
<td>Human Resources</td>
<td>55</td>
<td>5.2%</td>
</tr>
<tr>
<td>Information Technology/MIS</td>
<td>50</td>
<td>4.7%</td>
</tr>
<tr>
<td>Management</td>
<td>66</td>
<td>6.2%</td>
</tr>
<tr>
<td>Marketing</td>
<td>62</td>
<td>5.8%</td>
</tr>
<tr>
<td>Other</td>
<td>55</td>
<td>5.2%</td>
</tr>
<tr>
<td>Real Estate</td>
<td>20</td>
<td>1.9%</td>
</tr>
<tr>
<td>Risk Management/Actuarial</td>
<td>127</td>
<td>11.9%</td>
</tr>
<tr>
<td>Supply Chain/Operations/Logistics</td>
<td>29</td>
<td>2.7%</td>
</tr>
</tbody>
</table>

Average Salary: $52,131  Median Salary: $52,500  Salary Knowledge Rate: 36.9%

Employment By Industry

<table>
<thead>
<tr>
<th>Name</th>
<th># of Grads</th>
<th>% of Grads</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounting</td>
<td>78</td>
<td>7.3%</td>
</tr>
<tr>
<td>Business Services</td>
<td>44</td>
<td>4.1%</td>
</tr>
<tr>
<td>Communications/Media</td>
<td>22</td>
<td>2.1%</td>
</tr>
<tr>
<td>Construction</td>
<td>11</td>
<td>1.0%</td>
</tr>
<tr>
<td>Consulting</td>
<td>72</td>
<td>6.8%</td>
</tr>
<tr>
<td>Consumer Products/Retail</td>
<td>81</td>
<td>7.6%</td>
</tr>
<tr>
<td>Energy/Utilities</td>
<td>10</td>
<td>0.9%</td>
</tr>
<tr>
<td>Entertainment</td>
<td>3</td>
<td>0.3%</td>
</tr>
<tr>
<td>Financial Services/Banking</td>
<td>196</td>
<td>18.4%</td>
</tr>
<tr>
<td>Government/Education</td>
<td>46</td>
<td>4.3%</td>
</tr>
<tr>
<td>Healthcare</td>
<td>34</td>
<td>3.2%</td>
</tr>
<tr>
<td>Hotel/Restaurant/Tourism/Recreation</td>
<td>68</td>
<td>6.4%</td>
</tr>
<tr>
<td>Insurance</td>
<td>157</td>
<td>14.8%</td>
</tr>
<tr>
<td>Law</td>
<td>11</td>
<td>1.0%</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>25</td>
<td>2.4%</td>
</tr>
<tr>
<td>Marketing/Advertising/PR</td>
<td>17</td>
<td>1.6%</td>
</tr>
<tr>
<td>Non-Profit/Philanthropy</td>
<td>30</td>
<td>2.8%</td>
</tr>
<tr>
<td>Other</td>
<td>34</td>
<td>3.2%</td>
</tr>
<tr>
<td>Real Estate</td>
<td>25</td>
<td>2.4%</td>
</tr>
<tr>
<td>Supply Chain/Logistics</td>
<td>5</td>
<td>0.5%</td>
</tr>
<tr>
<td>Technology/Science/Pharma</td>
<td>62</td>
<td>5.8%</td>
</tr>
<tr>
<td>Telecommunications</td>
<td>7</td>
<td>0.7%</td>
</tr>
<tr>
<td>Transportation/Automotive</td>
<td>25</td>
<td>2.4%</td>
</tr>
</tbody>
</table>

95% PLACEMENT RATE

of those seeking a job or planning to start a business, 94.6% accomplished that goal within 6 months of graduation*

# Seeking Employment or Planning to Start Own Business ** 1155
# Not Seeking/Postponing Job Search 167
# No Outcome Data Reported to CSPD 215

Total # Students in Graduation Class: 1537

* # Finding Employment or Starting Own Business = 1093
** Started Own Business = 2.7% of the 1093 “employed” within 6 months
Knowledge Rate = 86% (# graduates for which data was collected = 1322)
Employers Who Hired Multiple Fox Graduates – Class of 2016

Accenture
AIG, Inc.
Allstate
Amazon
Aon
AmeriHealth
AmerisourceBergen Corp
ARAMARK
BDO USA LLP
BNY Mellon
Bodek & Rhodes
Brooksource
Brown & Brown Insurance
Buck Consultants
Burlington Stores
Capital One
Century 21
Children's Hospital of Philadelphia
Chubb Group of Insurance Companies
Cigna
CLX Logistics
CNA
Comcast Corporation
Conner Strong
Defense Logistics Agency
Day & Zimmerman
Deloitte
Deloitte Consulting, LLP
DLL Group
EisnerAmper LLP
Enterprise Holdings
EY (Ernst & Young)
Fastenal Company
Freedom Mortgage
GEICO
GlaxoSmithKline
Glenmede
Grant Thornton
Habitat LLC
Hamilton Lane
Independence Blue Cross
Inspire Energy
Johnson & Johnson
JPMorgan Chase & Co.
Keller Williams Real Estate
KPMG
Lannett
Liberty Mutual
Lincoln Financial Group
Lockheed Martin
Marsh
MassMutual Greater Philadelphia
Mercer
Merck & Co., Inc.
MSI International
Munich Re America
Nationwide Insurance
New York Life
Northwestern Mutual
PepsiCo
Philadelphia Insurance
Companies
PNC Financial Services Group
Proscape Technologies
Protiviti, Inc.
Prudential Financial
PwC
QVC
ReminderMedia
Ricoh USA
RSM
SAP America, Inc.
SEI
Sherwin-Williams Company
Siemens
Subaru of America, Inc.
SWIFT Capital
Target Corporation
TD Bank
Temple University
TMNA Services
Toll Brothers Inc.
Travelers
Trion
Vanguard
Walmart Stores, Inc.
Wells Fargo
Willis Towers Watson

CSPD Services to Connect Students with our Corporate Partners

FoxNet:
FoxNet is a web-based resume database and recruitment tool used by CSPD and Fox School of Business students. This is where Fox students can find employers looking to hire Business majors for jobs/internships. To log-in, visit: https://fox-temple-csm.symplicity.com/

Mock Interviews:
CSPD's corporate partners assist with the professional development of our students through their participation in Mock Interviews here on campus. Students not only get to simulate the interview process, but they also identify strengths and areas for improvement based on employer feedback.

Fall & Spring Connections:
The CSPD Connections are networking events with employers who are recruiting Fox talent for internships, co-ops and full-time/post-graduation opportunities. Each Connection hosts 75 – 100+ employers.

Recruiter-in-Residence:
The Fox Recruiter-in-Residence program is designed to offer students individual meetings with a representative from a Fox industry partner. These drop-in meetings provide students with an opportunity to gain insight into the job search process through valuable one-on-one direction/coaching and to learn about an organization and available job opportunities.

Employer Resume Critiques:
Completion of a resume critique is part of the four-step process a student completes to be “CSPD’d.” The employer resume critique is an opportunity for Fox students to meet with an industry partner and receive one-on-one feedback regarding their Fox “signature resume.”

Student Professional Organization (SPO) Speaker Series:
Industry representatives speak to targeted audiences about industry specific topics. fox.temple.edu/cms_career/student-professional-organizations/

Professional Development Workshop Series:
Employers offer one-hour presentations on a variety of professional development topics to help students gain knowledge first hand from the employer’s perspective.

Leadership Retreat:
The Fox School is committed to empowering our Fox School of Business student leaders. The annual Student Leadership Retreat is designed to provide students with leadership training they can not only utilize as student leaders, but also in their professional careers. CSPD’s industry partners sponsor, as well as design/facilitate the retreat program.

On-Campus Interviews:
CSPD hosts numerous employers “on campus” each semester to interview Fox students for internships, co-ops or permanent career opportunities. Students can apply for these interviews through FoxNet.